Tahoe Sierra MLS - June Sales Statistics 2014

| Area | | rthsh ke Tal | | | est Sl ke Ta | | Alpi | ine/Sc | luaw | N | lorths | tar | Т | ruck | ee | Tah | oe Do | nner | La | ahont | tan | | Othe | er | | Total | |
|--|-----|-----------------|-----|-----|-----------------|-----|------|--------|------|----|--------|-------|-----|------|-----|-----|-------|------|----|-------|-----|------|------|-----|-----|-------|-----|
| Туре | SF | CND | отн | SF | CND | отн | SF | CND | отн | SF | CND | отн | SF | CND | отн | SF | CND | отн | SF | CND | ОТН | H SF | CNI | ОТН | SF | CND | отн |
| Active Listings 6/14 | 123 | 49 | 25 | 126 | 11 | 2 | 51 | 67 | 3 | 32 | 42 | 21 | 179 | 41 | 104 | 88 | 23 | 0 | 11 | 0 | 0 | 180 | 12 | 7 | 790 | 245 | 162 |
| Sold Listings 6/14 | 19 | 4 | 2 | 14 | 1 | 0 | 2 | 1 | 0 | 1 | 4 | 0 | 26 | 4 | 7 | 16 | 4 | 0 | 1 | 0 | 0 | 10 | 1 | 0 | 89 | 19 | 9 |
| \$299,999 or less | 1 | 1 | 1 | 1 | | | | | | | 1 | | 3 | | 7 | 1 | 4 | | | | | 5 | | | 11 | 6 | 8 |
| \$300,000 - \$499,999 | 10 | 1 | 1 | 2 | 1 | | | | | | 3 | | 13 | 3 | | 6 | | | | | | 1 | 1 | | 32 | 9 | 1 |
| \$500,000 - \$699,999 | 2 | 1 | | 5 | | | 1 | 1 | | | | | 6 | | | 5 | | | | | | 1 | | | 20 | 2 | 0 |
| \$700,000 - \$899,999 | 3 | | | 1 | | | | | | | | | 1 | | | 4 | | | | | | | | | 9 | 0 | 0 |
| \$900,000 - \$1,199,999 | 2 | 1 | | 1 | | | 1 | | | | | | | 1 | | | | | | | | 1 | | | 5 | 2 | 0 |
| \$1,200,000 - \$1,499,999 | | | | | | | | | | | | | 1 | | | | | | | | | 1 | | | 2 | 0 | 0 |
| \$1,500,000 - \$1,999,999 | | | | 1 | | | | | | 1 | | | 1 | | | | | | 1 | | | | | | 4 | 0 | 0 |
| \$2,000,000 - \$2,999,999 | | | | | | | | | | | | | | | | | | | | | | | | | 0 | 0 | 0 |
| \$3,000,000 - \$4,999,999 | 1 | | | 2 | | | | | | | | | 1 | | | | | | | | | 1 | | | 5 | 0 | 0 |
| \$5,000,000 - \$7,999,999 | | | | 1 | | | | | | | | | | | | | | | | | | | | | 1 | 0 | 0 |
| \$8,000,000 - \$9,999,999 | | | | | | | | | | | | | | | | | | | | | | | | | 0 | 0 | 0 |
| \$10,000,000 or more | | | | | | | | | | | | | | | | | | | | | | | | | 0 | 0 | 0 |
| *TSMLS information deemed reliable, but not guaranteed | | | | | | | | | | | | nteed | | | | | | | | | | | | | | | |

Tahoe Sierra MLS - June Sold Analysis 2014

| N Shore | W Shore | Alpine/ Squaw | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area | |
|--------------|--|--|---|---|---|---|--|--|
| 19 | 14 | 2 | 1 | 26 | 16 | 1 | 10 | |
| \$13,478,700 | \$20,092,725 | \$1,705,000 | \$1,850,000 | \$16,777,277 | \$8,850,500 | \$1,995,000 | \$7,573,500 | |
| \$709,405 | \$1,435,194 | \$852,500 | \$1,850,000 | \$645,279 | \$553,156 | \$1,995,000 | \$757,350 | |
| \$490,000 | \$681,750 | \$852,500 | \$1,850,000 | \$453,250 | \$546,000 | \$1,995,000 | \$290,000 | |
| 129 | 87 | 118 | 6 | 41 | 21 | 30 | 95 | |
| | 19 \$13,478,700 \$709,405 \$490,000 | 19 14 \$13,478,700 \$20,092,725 \$709,405 \$1,435,194 \$490,000 \$681,750 | N Shore W Shore Squaw 19 14 2 \$13,478,700 \$20,092,725 \$1,705,000 \$709,405 \$1,435,194 \$852,500 \$490,000 \$681,750 \$852,500 | N Shore W Shore Squaw Northstar 19 14 2 1 \$13,478,700 \$20,092,725 \$1,705,000 \$1,850,000 \$709,405 \$1,435,194 \$852,500 \$1,850,000 \$490,000 \$681,750 \$852,500 \$1,850,000 | N Shore Squaw Northstar Truckee 19 14 2 1 26 \$13,478,700 \$20,092,725 \$1,705,000 \$1,850,000 \$16,777,277 \$709,405 \$1,435,194 \$852,500 \$1,850,000 \$645,279 \$490,000 \$681,750 \$852,500 \$1,850,000 \$453,250 | N Shore Squaw Northstar Truckee Tance Donner 19 14 2 1 26 16 \$13,478,700 \$20,092,725 \$1,705,000 \$1,850,000 \$16,777,277 \$8,850,500 \$709,405 \$1,435,194 \$852,500 \$1,850,000 \$645,279 \$553,156 \$490,000 \$681,750 \$852,500 \$1,850,000 \$453,250 \$546,000 | N Shore Squaw Northstar Truckee Tanoe Donner Lanontan 19 14 2 1 26 16 1 \$13,478,700 \$20,092,725 \$1,705,000 \$1,850,000 \$16,777,277 \$8,850,500 \$1,995,000 \$709,405 \$1,435,194 \$852,500 \$1,850,000 \$645,279 \$553,156 \$1,995,000 \$490,000 \$681,750 \$852,500 \$1,850,000 \$453,250 \$546,000 \$1,995,000 | |

| CND SOLD ANALYSIS | N Shore | W Shore | Alpine/ Squaw | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area |
|-------------------|-------------|-----------|------------------|-------------|-------------|--------------|----------|-------------|
| No. of Lisitngs | 4 | 1 | 1 | 4 | 4 | 4 | 0 | 1 |
| Dollar Volume | \$2,095,100 | \$393,000 | \$623,000 | \$1,445,000 | \$2,275,000 | \$886,000 | \$0 | \$345,000 |
| Average Price | \$523,775 | \$393,000 | \$623,000 | \$361,250 | \$568,750 | \$221,500 | \$0 | \$345,000 |
| Median Price | \$445,000 | \$393,000 | \$623,000 | \$370,000 | \$454,000 | \$271,500 | \$0 | \$345,000 |
| Average DOM | 61 | 95 | 357 | 56 | 172 | 17 | 0 | 46 |
| | | | | <u>.</u> | <u> </u> | | ı | |

| OTH SOLD ANALYSIS | N Shore | W Shore | Alpine/ Squaw | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area |
|-------------------|-----------|---------|------------------|-----------|-----------|--------------|----------|-------------|
| No. of Lisitngs | 2 | 0 | 0 | 0 | 7 | 0 | 0 | 0 |
| Dollar Volume | \$432,000 | \$0 | \$0 | \$0 | \$260,400 | \$0 | \$0 | \$0 |
| Average Price | \$216,000 | \$0 | \$0 | \$0 | \$97,200 | \$0 | \$0 | \$0 |
| Median Price | \$216,000 | \$0 | \$0 | \$0 | \$38,000 | \$0 | \$0 | \$0 |
| Average DOM | 377 | 0 | 0 | 0 | 86 | 0 | 0 | 0 |
| | | | • | | • | | | |