

# Tahoe Sierra MLS - February Sales Statistics 2019

| Area                      | Northshore Lake Tahoe |     |     | West Shore Lake Tahoe |     |     | Alpine/Squaw TRC |     |     | Northstar |     |     | Truckee |     |     | Tahoe Donner |     |     | Other |     |     | Total |     |     |
|---------------------------|-----------------------|-----|-----|-----------------------|-----|-----|------------------|-----|-----|-----------|-----|-----|---------|-----|-----|--------------|-----|-----|-------|-----|-----|-------|-----|-----|
| Type                      | SF                    | CND | OTH | SF                    | CND | OTH | SF               | CND | OTH | SF        | CND | OTH | SF      | CND | OTH | SF           | CND | OTH | SF    | CND | OTH | SF    | CND | OTH |
| Active Listings 2/19      | 25                    | 17  | 0   | 29                    | 6   | 1   | 31               | 57  | 1   | 23        | 31  | 0   | 77      | 16  | 2   | 36           | 5   | 0   | 87    | 8   | 3   | 308   | 140 | 7   |
| Sold Listings 2/19        | 5                     | 4   | 0   | 5                     | 1   | 0   | 4                | 9   | 0   | 5         | 4   | 0   | 22      | 4   | 0   | 11           | 4   | 0   | 7     | 2   | 1   | 59    | 28  | 1   |
| \$299,999 or less         |                       |     |     | 1                     |     |     | 1                |     |     |           | 1   |     |         | 1   |     |              |     |     | 1     | 1   | 1   | 3     | 3   | 1   |
| \$300,000 - \$499,999     | 1                     | 2   |     |                       | 1   |     |                  | 4   |     |           | 2   |     | 4       | 1   |     | 1            | 4   |     | 1     | 1   |     | 7     | 15  | 0   |
| \$500,000 - \$699,999     | 3                     |     |     | 3                     |     |     |                  | 3   |     |           |     |     | 7       |     |     | 5            |     |     | 1     |     |     | 19    | 3   | 0   |
| \$700,000 - \$899,999     |                       | 1   |     |                       |     |     | 2                | 2   |     | 3         | 1   |     | 1       | 2   |     | 2            |     |     | 2     |     |     | 10    | 6   | 0   |
| \$900,000 - \$1,199,999   | 1                     | 1   |     |                       |     |     |                  |     |     |           |     |     |         |     |     | 1            |     |     | 2     |     |     | 4     | 1   | 0   |
| \$1,200,000 - \$1,499,999 |                       |     |     | 1                     |     |     |                  |     |     |           |     |     | 2       |     |     |              |     |     |       |     |     | 3     | 0   | 0   |
| \$1,500,000 - \$1,999,999 |                       |     |     |                       |     |     | 1                |     |     | 1         |     |     |         |     |     | 1            |     |     |       |     |     | 3     | 0   | 0   |
| \$2,000,000 - \$2,999,999 |                       |     |     |                       |     |     |                  |     |     | 1         |     |     | 2       |     |     |              |     |     |       |     |     | 3     | 0   | 0   |
| \$3,000,000 - \$4,999,999 |                       |     |     |                       |     |     |                  |     |     |           |     |     | 4       |     |     |              |     |     |       |     |     | 4     | 0   | 0   |
| \$5,000,000 - \$7,999,999 |                       |     |     |                       |     |     |                  |     |     |           |     |     | 2       |     |     |              |     |     |       |     |     | 2     | 0   | 0   |
| \$8,000,000 - \$9,999,999 |                       |     |     |                       |     |     |                  |     |     |           |     |     |         |     |     |              |     |     |       |     |     | 0     | 0   | 0   |
| \$10,000,000 or more      |                       |     |     |                       |     |     |                  |     |     |           |     |     |         |     |     |              |     |     |       |     |     | 0     | 0   | 0   |

\*TSMLS information deemed reliable, but not guaranteed

# Tahoe Sierra MLS - January Analysis 2019

| SF SOLD ANALYSIS | N Shore     | W Shore     | Alpine/<br>Squaw | Northstar   | Truckee      | Tahoe<br>Donner | Out of Area |
|------------------|-------------|-------------|------------------|-------------|--------------|-----------------|-------------|
| No. of Lisitngs  | 5           | 5           | 4                | 5           | 22           | 11              | 7           |
| Dollar Volume    | \$3,330,000 | \$3,210,000 | \$3,432,500      | \$7,237,000 | \$44,469,535 | \$8,698,000     | \$4,894,000 |
| Average Price    | \$666,000   | \$642,000   | \$858,125        | \$1,447,400 | \$2,021,342  | \$790,727       | \$699,142   |
| Median Price     | \$635,000   | \$600,000   | \$816,250        | \$885,000   | \$675,000    | \$665,000       | \$720,000   |
| Average DOM      | 83          | 134         | 83               | 130         | 105          | 51              | 111         |

| CND SOLD ANALYSIS | N Shore     | W Shore   | Alpine/<br>Squaw | Northstar   | Truckee     | Tahoe<br>Donner | Out of Area |
|-------------------|-------------|-----------|------------------|-------------|-------------|-----------------|-------------|
| No. of Lisitngs   | 4           | 1         | 9                | 4           | 4           | 4               | 2           |
| Dollar Volume     | \$2,436,500 | \$490,000 | \$4,768,000      | \$1,839,000 | \$2,291,500 | \$1,715,000     | \$697,500   |
| Average Price     | \$609,125   | \$490,000 | \$529,777        | \$459,750   | \$572,875   | \$428,750       | \$348,750   |
| Median Price      | \$588,250   | \$490,000 | \$500,000        | \$4,427,500 | \$612,000   | \$432,500       | \$348,750   |
| Average DOM       | 120         | 210       | 128              | 103         | 19          | 39              | 63          |

| OTH SOLD ANALYSIS | N Shore | W Shore | Alpine/<br>Squaw | Northstar | Truckee | Tahoe<br>Donner | Out of Area |
|-------------------|---------|---------|------------------|-----------|---------|-----------------|-------------|
| No. of Lisitngs   | 0       | 0       | 0                | 0         | 0       | 0               | 1           |
| Dollar Volume     | \$0     | \$0     | \$0              | \$0       | \$0     | \$0             | \$195,000   |
| Average Price     | \$0     | \$0     | \$0              | \$0       | \$0     | \$0             | \$195,000   |
| Median Price      | \$0     | \$0     | \$0              | \$0       | \$0     | \$0             | \$195,000   |
| Average DOM       | 0       | 0       | 0                | 0         | 0       | 0               | 7           |